

## Savings Products - Investment Returns

as at 30 June 2021

Fund Name	Inception Date	Performance to 30 June 2021 (%)				Performance to 30 June 2021 (%)						Performance for Calendar Year (%)					Unit Exit Price	
		1 Month	3 Month	6 Month	9 Month	1 Year	2 Years	3 Years	5 Years	7 Years	Since Inception	2020	2019	2018	2017	2016		2015
<b>Goldline*</b>																		
<b>Investment &amp; Protection Plan</b>																		
Balanced	Aug-1995	2.24	3.56	5.10	9.72	14.1	7.4	6.9	7.7	7.1	4.5	4.7	16.0	-2.9	11.7	4.3	5.6	30.860
Aggressive	Aug-1995	3.04	4.91	7.92	14.07	19.9	10.0	8.8	10.0	8.7	4.5	5.4	20.3	-4.3	14.7	4.7	6.5	30.893
Spread Managers	Sep-1995	1.93	2.64	3.90	8.61	12.3	5.7	5.4	6.3	5.1	3.6	3.3	14.5	-2.0	9.9	2.4	1.0	24.709
Protected	Aug-1995	0.20	0.52	0.95	1.36	1.7	2.1	2.4	2.8	3.4	3.2	1.9	2.8	3.4	3.3	4.1	5.0	22.810
<b>Personal Plan</b>																		
Balanced	Aug-1995	2.24	3.56	5.09	9.72	14.1	7.4	6.9	7.7	7.1	4.5	4.7	16.0	-2.9	11.7	4.3	5.6	30.915
Aggressive	Aug-1995	3.04	4.91	7.92	14.08	19.9	9.9	8.7	10.0	8.7	4.5	5.3	20.3	-4.3	14.7	4.7	6.5	30.949
Spread Managers	Sep-1995	1.93	2.64	3.90	8.60	12.3	5.7	5.4	6.3	5.1	3.6	3.3	14.5	-2.0	9.9	2.4	1.0	24.781
Protected	Aug-1995	0.20	0.52	0.95	1.36	1.7	2.1	2.4	2.8	3.4	3.2	1.9	2.8	3.4	3.3	4.1	5.0	22.810
<b>Personal Plan (Locked-In)</b>																		
Managed	Nov-1996	2.29	3.71	5.41	10.22	14.8	8.1	7.5	8.4	7.6	4.4	5.3	16.7	-2.3	12.3	4.9	5.6	28.665
Equities	Nov-1996	3.06	4.95	3.39	16.10	21.2	9.7	10.6	12.6	11.4	5.5	9.8	25.4	-0.1	20.8	9.6	7.4	37.153
Protected	Nov-1996	0.26	0.70	1.28	1.83	2.3	2.7	3.0	3.4	3.8	3.3	2.5	3.3	3.9	3.9	4.6	5.0	22.273
<b>Premier Plan</b>																		
Equities	Sep-1996	3.01	4.80	3.12	15.62	20.5	9.1	9.9	11.9	10.9	5.9	9.1	24.6	-0.7	20.1	9.1	7.3	41.181
Balanced	Sep-1996	2.24	3.56	5.09	9.72	14.1	7.4	6.9	7.7	7.1	4.7	4.7	16.0	-2.9	11.7	4.3	5.6	30.915
Aggressive	Sep-1996	3.04	4.91	7.92	14.08	19.9	9.9	8.7	10.0	8.7	4.7	5.3	20.3	-4.3	14.7	4.7	6.5	30.949
Spread Managers	Sep-1996	1.93	2.64	3.90	8.60	12.3	5.7	5.4	6.3	5.1	3.7	3.3	14.5	-2.0	9.9	2.4	1.0	24.781
Protected	Sep-1996	0.20	0.53	0.97	1.39	1.8	2.1	2.4	2.8	3.3	3.3	1.9	2.7	3.3	3.2	4.0	4.9	22.329
<b>Original Goldline*</b>																		
<b>Investment &amp; Protection Plan</b>																		
Managed	Jan-1991	2.24	3.56	5.10	9.72	14.2	7.4	6.8	7.6	7.1	4.9	4.7	16.0	-3.2	11.7	4.3	5.7	41.998
Equities	Jan-1991	3.01	4.80	3.12	15.62	20.5	9.1	9.9	11.9	10.9	6.8	9.1	24.6	-0.7	20.1	9.2	7.3	73.538
International	Jan-1991	4.25	6.85	13.72	20.57	29.5	14.6	11.3	13.2	10.7	5.4	6.2	25.9	-8.0	18.1	4.1	7.2	49.422
Conservative	Nov-1992	1.04	1.52	1.64	3.02	5.2	3.3	3.6	3.9	4.1	4.1	2.6	8.3	-0.9	6.4	2.8	3.9	30.829
Protected	Jan-1991	0.20	0.54	0.96	1.36	1.7	2.1	2.4	2.8	3.4	3.6	1.9	2.7	3.3	3.2	4.0	5.0	28.800
<b>Personal Plan</b>																		
Managed	Jan-1991	2.30	3.74	5.46	10.30	15.0	8.2	7.7	8.5	7.9	5.6	5.4	16.8	-2.2	12.4	5.1	6.3	52.067
Equities	Jan-1991	3.07	4.98	3.49	16.23	21.4	9.9	10.7	12.7	11.7	7.5	9.9	25.5	-0.0	21.0	9.9	8.1	89.547
International	Jan-1991	4.32	7.05	14.14	21.23	30.5	15.5	12.1	14.0	11.5	6.1	7.0	26.9	-7.3	19.0	4.8	7.9	60.154
Property	Jan-1991	3.35	10.65	18.42	25.71	32.2	7.9	8.3	6.4	6.2	4.0	-9.3	26.7	-6.3	9.9	3.7	3.4	32.520
Conservative	Nov-1992	1.10	1.70	1.99	3.56	5.9	4.1	4.3	4.6	4.8	4.7	3.3	9.0	-0.2	7.1	3.5	4.3	37.126
Protected	Jan-1991	0.26	0.70	1.30	1.88	2.4	2.8	3.1	3.5	4.1	4.2	2.6	3.4	4.0	4.0	4.7	5.7	35.020

\* Closed to new policies

These returns should be read in conjunction with the notes below:

The returns stated represent in each case and for each fund, the percentage change in the unit price over the period.

These are not necessarily the returns individual investors will receive as this will depend on the prices at which units are purchased and sold, the dates of these transactions and any additional contributions or withdrawals made during the period. Past performance is not indicative of future performance and is not guaranteed by any party. Returns are after the annual management fee and tax.

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A disclosure statement is available on request and free of charge from your adviser.

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<b>Link-Save/Link-Save Plus*</b>																		
Managed	Apr-1982	2.27	3.61	5.16	9.78	14.2	7.5	7.0	7.8	7.2	6.5	4.7	16.0	-2.8	11.7	4.4	5.6	119.116
Protected	May-1988	0.20	0.54	0.97	1.37	1.7	2.1	2.4	2.8	3.4	4.0	1.9	2.7	3.3	3.2	4.0	5.0	36.912
Pension	Oct-1984	2.24	3.55	5.06	9.66	14.1	7.4	6.9	7.7	7.1	6.0	4.6	16.0	-2.9	11.7	4.3	5.6	85.550
<b>Flexipol*</b>																		
<b>Ordinary Policies</b>																		
Protected	Sep-1981	0.25	0.66	1.22	1.76	2.3	2.7	3.0	3.3	4.0	5.7	2.5	3.3	3.9	3.7	4.2	6.2	28.069
Aggressive	Nov-2001	3.04	4.91	7.92	14.07	19.9	10.0	8.8	10.0	8.7	4.6	5.4	20.3	-4.3	14.7	4.7	6.5	30.893
Spread Managers	Nov-2001	1.93	2.64	3.90	8.61	12.3	5.7	5.4	6.3	5.1	3.3	3.3	14.5	-2.0	9.9	2.4	1.0	24.709

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