Savings Products - Investment Returns

as at 31 August 2017



CPI for the year ending

30-Jun-17 1.7%

Fund Name		Performance to 31 August 2017 (%)				Performance to 31 August 2017 (%)							Performance for Calendar Year (%)						Fund
	Inception Date	1 Month	3 Month	6 Month	9 Month	1 Year	2 Years	3 Years	5 Years	7 Years	Since Inception	2016	2015	2014	2013	2012	2011	Exit Price	Size (\$m)
Goldline*																			
Investment & Protection Plan																			
Balanced	Aug-1995	0.75	0.54	3.79	6.94	6.2	5.2	6.2	8.0	7.0	4.0	4.3	5.6	9.1	11.8	10.0	-2.1	23.493	45.10
Aggressive	Aug-1995	0.84	0.41	4.46	8.71	8.6	5.7	7.1	9.7	8.2	3.6	4.7	6.5	10.0	17.0	11.7	-5.5	21.856	11.96
Spread Managers	Sep-1995	0.56	0.49	3.14	6.55	4.2	3.8	3.0	5.2	4.9	3.1	2.4	1.0	7.4	7.1	7.9	-3.8	19.566	3.79
Protected	Aug-1995	0.27	0.78	1.55	2.32	3.2	3.9	4.2	3.8	3.4	3.3	4.1	5.0	4.5	3.0	2.1	2.4	20.636	4.14
Personal Plan																			
Balanced	Aug-1995	0.75	0.54	3.79	6.94	6.2	5.2	6.2	8.0	7.0	4.0	4.3	5.6	9.1	11.8	9.9	-2.1	23.536	29.90
Aggressive	Aug-1995	0.84	0.41	4.46	8.71	8.6	5.7	7.1	9.7	8.2	3.6	4.7	6.5	10.0	17.0	11.7	-5.5	21.915	8.69
Spread Managers	Sep-1995	0.56	0.48	3.13	6.53	4.1	3.7	3.0	5.2	4.9	3.1	2.4	1.0	7.5	7.1	7.9	-3.8	19.620	4.72
Protected	Aug-1995	0.27	0.78	1.55	2.32	3.2	3.9	4.2	3.8	3.4	3.3	4.1	5.0	4.5	3.0	2.1	2.4	20.636	2.09
Personal Plan (Locked-In)																			
Managed	Nov-1996	0.80	0.69	4.10	7.42	6.8	5.7	6.5	8.1	7.1	3.7	4.9	5.6	9.0	11.7	9.8	-2.2	21.320	4.44
Equities	Nov-1996	2.20	4.42	8.39	11.59	8.1	13.9	10.1	12.4	10.3	4.3	9.6	7.4	11.5	11.6	20.8	-6.2	24.052	3.23
Protected	Nov-1996	0.31	0.94	1.90	2.82	3.9	4.4	4.6	4.0	3.5	3.3	4.6	5.0	4.5	3.0	2.0	2.4	19.734	0.41
Premier Plan																			
Equities	Sep-1996	2.14	4.27	8.07	11.08	7.6	13.5	9.7	12.2	10.2	4.9	9.1	7.3	11.5	11.6	20.8	-6.2	27.270	0.12
Balanced	Sep-1996	0.75	0.54	3.79	6.94	6.2	5.2	6.2	8.0	7.0	4.2	4.3	5.6	9.1	11.8	9.9	-2.1	23.536	0.59
Aggressive	Sep-1996	0.84	0.41	4.46	8.71	8.6	5.7	7.1	9.7	8.2	3.8	4.7	6.5	10.0	17.0	11.7	-5.5	21.915	0.04
Spread Managers	Sep-1996	0.56	0.48	3.13	6.53	4.1	3.7	3.0	5.2	4.9	3.3	2.4	1.0	7.5	7.1	7.9	-3.8	19.620	0.13
Protected	Sep-1996	0.26	0.78	1.57	2.35	3.3	3.9	4.2	3.8	3.4	3.4	4.0	4.9	4.5	2.9	2.0	2.3	20.235	0.00
Investment & Protection Plan																			
Managed	Jan-1991	0.75	0.54	3.79	6.94	6.2	5.2	6.2	7.9	7.0	4.5	4.3	5.7	9.0	11.6	9.8	-2.2	32.079	0.04
Equities	Jan-1991	2.14	4.27	8.07	11.09	7.6	13.5	9.7	12.2	10.2	6.2	9.2	7.3	11.5	11.6	20.8	-6.2	48.698	0.02
International	Jan-1991	0.67	-0.90	4.57	10.77	13.0	4.4	7.9	11.9	9.5	4.5	4.1	7.2	11.6	28.2	11.5	-11.0	31.803	0.01
Conservative	Nov-1992	0.48	0.31	2.30	3.84	3.0	3.2	4.1	4.7	4.5	4.1	2.8	3.9	6.3	5.1	5.8	1.7	26.739	0.03
Protected	Jan-1991	0.26	0.78	1.57	2.36	3.2	3.9	4.2	3.8	3.4	3.7	4.0	5.0	4.5	2.9	2.0	2.4	26.087	0.33
Personal Plan																			
Managed	Jan-1991	0.81	0.72	4.15	7.49	7.0	5.9	6.9	8.7	7.7	5.2	5.1	6.3	9.7	12.4	10.6	-1.5	38.576	23.48
Equities	Jan-1991	2.20	4.45	8.46	11.67	8.3	14.3	10.5	13.0	11.0	6.9	9.9	8.1	12.3	12.4	21.6	-5.5	57.735	5.93
International	Jan-1991	0.73	-0.72	4.94	11.37	13.8	5.1	8.7	12.7	10.2	5.2	4.8	7.9	12.3	29.1	12.3	-10.3	37.651	2.76
Property	Jan-1991	-1.20	0.46	-0.71	5.80	-2.0	4.8	3.9	2.8	2.5	3.4	3.7	3.4	1.6	1.1	1.4	1.7	24.064	0.15
Conservative	Nov-1992	0.54	0.49	2.66	4.39	3.7	3.9	4.7	5.4	5.2	4.8	3.5	4.3	7.0	5.9	6.6	2.4	31.344	0.68
Protected	Jan-1991	0.32	0.96	1.93	2.88	3.9	4.6	4.9	4.5	4.1	4.4	4.7	5.7	5.2	3.7	2.7	3.1	30.903	2.81

^{*} Closed to new policies

These returns should be read in conjunction with the notes below:

The returns stated represent in each case and for each fund, the percentage change in the unit price over the period.

These are not necessarily the returns individual investors will receive as this will depend on the prices at which units are purchased and sold, the dates of these transactions and any additional contributions or withdrawals made during the period.

Past performance is not indicative of future performance and is not guaranteed by any party. Returns are after the annual management fee and tax.

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A disclosure statement is available on request and free of charge from your adviser.

Savings Products - Investment Returns

as at 31 August 2017



CPI for the year ending

30-Jun-17

	Inception	Performance to 31 August 2017 (%)				Performance to 31 August 2017 (%)							Performance for Calendar Year (%)						Fund
Fund Name	Date	1 Month	3 Month	6 Month	9 Month	1 Year	2 Years	3 Years	5 Years	7 Years	Since	2016	2015	2014	2013	2012	2011	Exit	Size
Link-Save/Link-Save Plus*																			
Managed	Apr-1982	0.75	0.55	3.81	6.98	6.3	5.3	6.2	8.0	7.0	6.4	4.4	5.6	9.0	11.7	9.9	-2.2	90.441	42.49
Protected	May-1988	0.26	0.78	1.56	2.35	3.2	3.9	4.2	3.8	3.4	4.2	4.0	5.0	4.5	2.9	2.0	2.4	33.433	2.42
Pension	Oct-1984	0.76	0.55	3.80	6.95	6.2	5.2	6.2	7.9	7.0	5.9	4.3	5.6	8.9	11.6	9.8	-2.2	65.174	3.12
Ordinary Policies																			
Protected	Sep-1981	0.30	0.89	1.78	2.65	3.6	4.2	5.0	4.9	4.7	6.0	4.2	6.2	6.1	4.7	3.6	4.1	24.880	
Aggressive	Nov-2001	0.84	0.41	4.46	8.71	8.6	5.7	7.1	9.7	8.2	3.5	4.7	6.5	10.0	17.0	11.7	-5.5	21.856	
Spread Managers	Nov-2001	0.56	0.49	3.14	6.55	4.2	3.8	3.0	5.2	4.9	2.6	2.4	1.0	7.4	7.1	7.9	-3.8	19.566	

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