

# Savings Products - Investment Returns

as at 30 June 2017



CPI for the year ending

31-Mar-17

2.2%

Fund Name	Inception Date	Performance to 30 June 2017 (%)				Performance to 30 June 2017 (%)						Performance for Calendar Year (%)						Unit Exit Price	Fund Size (\$m)
		1 Month	3 Month	6 Month	9 Month	1 Year	2 Years	3 Years	5 Years	7 Years	Since Inception	2016	2015	2014	2013	2012	2011		
<b>Goldline*</b>																			
<b>Investment &amp; Protection Plan</b>																			
Balanced	Aug-1995	0.03	1.84	4.82	5.61	9.8	4.3	7.0	8.6	7.1	4.0	4.3	5.6	9.1	11.8	10.0	-2.1	23.375	45.99
Aggressive	Aug-1995	-0.11	1.96	5.70	7.96	13.5	4.4	8.2	10.6	8.2	3.6	4.7	6.5	10.0	17.0	11.7	-5.5	21.743	12.05
Spread Managers	Sep-1995	-0.03	1.67	4.28	3.79	7.0	1.7	3.8	5.9	4.8	3.1	2.4	1.0	7.4	7.1	7.9	-3.8	19.464	3.75
Protected	Aug-1995	0.25	0.76	1.53	2.37	3.4	4.1	4.3	3.8	3.4	3.3	4.1	5.0	4.5	3.0	2.1	2.4	20.528	4.09
<b>Personal Plan</b>																			
Balanced	Aug-1995	0.03	1.84	4.81	5.61	9.8	4.2	7.0	8.6	7.1	4.0	4.3	5.6	9.1	11.8	9.9	-2.1	23.417	30.18
Aggressive	Aug-1995	-0.11	1.96	5.70	7.95	13.4	4.4	8.2	10.6	8.2	3.6	4.7	6.5	10.0	17.0	11.7	-5.5	21.802	8.72
Spread Managers	Sep-1995	-0.03	1.67	4.28	3.78	7.0	1.7	3.8	6.0	4.8	3.1	2.4	1.0	7.5	7.1	7.9	-3.8	19.519	4.79
Protected	Aug-1995	0.25	0.76	1.53	2.37	3.4	4.1	4.3	3.8	3.4	3.3	4.1	5.0	4.5	3.0	2.1	2.4	20.528	2.16
<b>Personal Plan (Locked-In)</b>																			
Managed	Nov-1996	0.08	1.99	5.13	6.06	10.4	4.7	7.3	8.7	7.2	3.7	4.9	5.6	9.0	11.7	9.8	-2.2	21.190	4.47
Equities	Nov-1996	2.56	3.49	9.21	5.94	14.9	11.8	10.6	13.5	10.3	4.3	9.6	7.4	11.5	11.6	20.8	-6.2	23.623	3.30
Protected	Nov-1996	0.31	0.94	1.87	2.86	4.0	4.5	4.6	4.0	3.5	3.3	4.6	5.0	4.5	3.0	2.0	2.4	19.610	0.43
<b>Premier Plan</b>																			
Equities	Sep-1996	2.51	3.34	8.89	5.53	14.3	11.4	10.3	13.3	10.2	4.9	9.1	7.3	11.5	11.6	20.8	-6.2	26.810	0.12
Balanced	Sep-1996	0.03	1.84	4.81	5.61	9.8	4.2	7.0	8.6	7.1	4.2	4.3	5.6	9.1	11.8	9.9	-2.1	23.417	0.58
Aggressive	Sep-1996	-0.11	1.96	5.70	7.95	13.4	4.4	8.2	10.6	8.2	3.8	4.7	6.5	10.0	17.0	11.7	-5.5	21.802	0.04
Spread Managers	Sep-1996	-0.03	1.67	4.28	3.78	7.0	1.7	3.8	6.0	4.8	3.3	2.4	1.0	7.5	7.1	7.9	-3.8	19.519	0.12
Protected	Sep-1996	0.25	0.77	1.56	2.42	3.4	4.1	4.3	3.8	3.3	3.4	4.0	4.9	4.5	2.9	2.0	2.3	20.130	0.00
<b>Original Goldline*</b>																			
<b>Investment &amp; Protection Plan</b>																			
Managed	Jan-1991	0.03	1.84	4.81	5.61	9.8	4.2	7.0	8.6	7.0	4.5	4.3	5.7	9.0	11.6	9.8	-2.2	31.916	0.04
Equities	Jan-1991	2.51	3.34	8.89	5.54	14.3	11.4	10.3	13.4	10.2	6.1	9.2	7.3	11.5	11.6	20.8	-6.2	47.878	0.02
International	Jan-1991	-1.10	1.74	6.17	12.68	19.1	2.6	9.3	13.1	9.4	4.5	4.1	7.2	11.6	28.2	11.5	-11.0	31.739	0.01
Conservative	Nov-1992	-0.05	1.30	2.90	2.60	4.6	2.8	4.6	4.9	4.5	4.1	2.8	3.9	6.3	5.1	5.8	1.7	26.642	0.03
Protected	Jan-1991	0.25	0.78	1.57	2.42	3.4	4.1	4.3	3.8	3.4	3.7	4.0	5.0	4.5	2.9	2.0	2.4	25.951	0.33
<b>Personal Plan</b>																			
Managed	Jan-1991	0.09	2.01	5.17	6.16	10.6	5.0	7.8	9.3	7.8	5.3	5.1	6.3	9.7	12.4	10.6	-1.5	38.335	23.67
Equities	Jan-1991	2.57	3.52	9.27	6.08	15.1	12.2	11.1	14.2	10.9	6.8	9.9	8.1	12.3	12.4	21.6	-5.5	56.694	5.83
International	Jan-1991	-1.04	1.91	6.56	13.30	20.0	3.3	10.1	13.9	10.1	5.2	4.8	7.9	12.3	29.1	12.3	-10.3	37.531	2.95
Property	Jan-1991	1.13	3.38	4.49	-1.76	1.7	5.3	4.2	3.0	2.6	3.4	3.7	3.4	1.6	1.1	1.4	1.7	24.224	0.15
Conservative	Nov-1992	0.01	1.48	3.26	3.14	5.3	3.4	5.2	5.6	5.2	4.8	3.5	4.3	7.0	5.9	6.6	2.4	31.193	0.57
Protected	Jan-1991	0.31	0.96	1.90	2.93	4.1	4.8	5.0	4.5	4.1	4.4	4.7	5.7	5.2	3.7	2.7	3.1	30.704	2.81

\* Closed to new policies

These returns should be read in conjunction with the notes below:

The returns stated represent in each case and for each fund, the percentage change in the unit price over the period.

These are not necessarily the returns individual investors will receive as this will depend on the prices at which units are purchased and sold, the dates of these transactions and any additional contributions or withdrawals made during the period. Past performance is not indicative of future performance and is not guaranteed by any party. Returns are after the annual management fee and tax.

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31-Mar-17 2.2%

Fund Name	Inception Date	Performance to 30 June 2017 (%)				Performance to 30 June 2017 (%)						Performance for Calendar Year (%)						Unit Exit Price	Fund Size (\$m)		
		1 Month	3 Month	6 Month	9 Month	1 Year	2 Years	3 Years	5 Years	7 Years	Since Inception	2016	2015	2014	2013	2012	2011				
<b>Link-Save/Link-Save Plus*</b>																					
Managed	Apr-1982	0.03	1.85	4.83	5.65	9.9	4.3	7.1	8.6	7.1	6.4	4.4	5.6	9.0	11.7	9.9	-2.2	89.978	42.50		
Protected	May-1988	0.25	0.77	1.55	2.41	3.4	4.1	4.3	3.8	3.4	4.2	4.0	5.0	4.5	2.9	2.0	2.4	33.259	2.41		
Pension	Oct-1984	0.03	1.84	4.82	5.57	9.8	4.2	7.0	8.5	7.0	5.9	4.3	5.6	8.9	11.6	9.8	-2.2	64.837	3.13		
<b>Flexipol*</b>																					
<b>Ordinary Policies</b>																					
Protected	Sep-1981	0.29	0.88	1.75	2.66	3.7	4.5	5.1	4.9	4.7	6.0	4.2	6.2	6.1	4.7	3.6	4.1	24.732			
Aggressive	Nov-2001	-0.11	1.96	5.70	7.96	13.5	4.4	8.2	10.6	8.2	3.5	4.7	6.5	10.0	17.0	11.7	-5.5	21.743			
Spread Managers	Nov-2001	-0.03	1.67	4.28	3.79	7.0	1.7	3.8	5.9	4.8	2.6	2.4	1.0	7.4	7.1	7.9	-3.8	19.464			

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