Savings Products - Investment Returns

as at 31 January 2018



CPI for the year ending

31-Dec-17 1.9%

Fund Name	Inception	Performance to 31 January 2018 (%)				Performance to 31 January 2018 (%)							Performance for Calendar Year (%)						
	Date	1 Month	3 Month	6 Month	9 Month	1 Year	2 Years	3 Years	5 Years	7 Years	Since Inception	2017	2016	2015	2014	2013	2012	Exit Price	Size (\$m)
Goldline*	'																		
Investment & Protection Plan																			
Balanced	Aug-1995	0.86	2.14	7.72	7.76	12.5	10.1	6.9	8.1	7.0	4.2	11.7	4.3	5.6	9.1	11.8	10.0	25.118	47.80
Aggressive	Aug-1995	1.41	2.82	10.36	10.08	16.3	12.7	8.6	10.0	8.2	4.0	14.7	4.7	6.5	10.0	17.0	11.7	23.919	12.24
Spread Managers	Sep-1995	0.67	1.80	6.14	7.00	10.0	8.3	4.0	5.2	4.4	3.3	9.9	2.4	1.0	7.4	7.1	7.9	20.652	3.98
Protected	Aug-1995	0.30	0.83	1.74	2.54	3.3	3.6	4.1	4.0	3.5	3.4	3.3	4.1	5.0	4.5	3.0	2.1	20.939	4.10
Personal Plan																			
Balanced	Aug-1995	0.86	2.14	7.72	7.77	12.5	10.1	6.9	8.1	7.0	4.2	11.7	4.3	5.6	9.1	11.8	9.9	25.165	30.82
Aggressive	Aug-1995	1.41	2.81	10.35	10.07	16.3	12.7	8.6	10.0	8.2	4.0	14.7	4.7	6.5	10.0	17.0	11.7	23.983	9.25
Spread Managers	Sep-1995	0.67	1.81	6.14	6.99	10.0	8.3	4.0	5.2	4.5	3.3	9.9	2.4	1.0	7.5	7.1	7.9	20.709	4.84
Protected	Aug-1995	0.30	0.83	1.74	2.54	3.3	3.6	4.1	4.0	3.5	3.4	3.3	4.1	5.0	4.5	3.0	2.1	20.939	1.99
Personal Plan (Locked-In)																			
Managed	Nov-1996	0.92	2.29	8.05	8.26	13.2	10.7	7.4	8.3	7.2	4.0	12.3	4.9	5.6	9.0	11.7	9.8	22.853	4.64
Equities	Nov-1996	-1.03	2.09	9.91	11.40	17.3	16.6	10.8	11.1	10.2	4.6	20.8	9.6	7.4	11.5	11.6	20.8	25.869	3.44
Protected	Nov-1996	0.35	0.96	2.00	2.99	3.9	4.2	4.5	4.2	3.6	3.3	3.9	4.6	5.0	4.5	3.0	2.0	20.066	0.41
Premier Plan																			
Equities	Sep-1996	-1.08	1.94	9.59	10.90	16.6	15.9	10.4	10.8	10.0	5.2	20.1	9.1	7.3	11.5	11.6	20.8	29.257	0.13
Balanced	Sep-1996	0.86	2.14	7.72	7.77	12.5	10.1	6.9	8.1	7.0	4.4	11.7	4.3	5.6	9.1	11.8	9.9	25.165	0.64
Aggressive	Sep-1996	1.41	2.81	10.35	10.07	16.3	12.7	8.6	10.0	8.2	4.2	14.7	4.7	6.5	10.0	17.0	11.7	23.983	0.05
Spread Managers	Sep-1996	0.67	1.81	6.14	6.99	10.0	8.3	4.0	5.2	4.5	3.5	9.9	2.4	1.0	7.5	7.1	7.9	20.709	0.14
Protected	Sep-1996	0.29	0.80	1.68	2.49	3.3	3.6	4.0	3.9	3.4	3.4	3.2	4.0	4.9	4.5	2.9	2.0	20.522	0.00
Original Goldline*																			
Investment & Protection Plan																			
Managed	Jan-1991	0.86	2.14	7.72	7.76	12.5	10.1	7.0	8.1	7.0	4.7	11.7	4.3	5.7	9.0	11.6	9.8	34.298	0.04
Equities	Jan-1991	-1.08	1.94	9.59	10.89	16.6	15.9	10.4	10.8	10.0	6.4	20.1	9.2	7.3	11.5	11.6	20.8	52.246	0.02
International	Jan-1991	3.21	4.30	15.36	13.93	22.9	16.2	10.6	13.0	9.6	4.9	18.1	4.1	7.2	11.6	28.2	11.5	36.443	0.01
Conservative	Nov-1992	0.33	1.12	3.84	4.04	6.6	5.4	4.0	4.7	4.5	4.2	6.4	2.8	3.9	6.3	5.1	5.8	27.632	0.03
Protected	Jan-1991	0.29	0.80	1.69	2.50	3.3	3.6	4.0	4.0	3.5	3.7	3.2	4.0	5.0	4.5	2.9	2.0	26.458	0.34
Personal Plan																			
Managed	Jan-1991	0.93	2.32	8.10	8.34	13.3	10.8	7.7	8.8	7.7	5.4	12.4	5.1	6.3	9.7	12.4	10.6	41.366	24.28
Equities	Jan-1991	-1.02	2.12	9.97	11.49	17.5	16.7	11.2	11.6	10.8	7.0	21.0	9.9	8.1	12.3	12.4	21.6	62.123	6.21
International	Jan-1991	3.28	4.49	15.77	14.54	23.8	17.1	11.4	13.8	10.3	5.6	19.0	4.8	7.9	12.3	29.1	12.3	43.271	3.11
Property	Jan-1991	-1.51	1.72	3.06	4.82	7.7	6.6	5.0	3.6	3.0	3.5	9.9	3.7	3.4	1.6	1.1	1.4	25.100	0.15
Conservative	Nov-1992	0.39	1.30	4.20	4.60	7.4	6.2	4.6	5.4	5.2	4.8	7.1	3.5	4.3	7.0	5.9	6.6	32.486	0.71
Protected	Jan-1991	0.36	0.99	2.05	3.06	4.0	4.3	4.7	4.7	4.2	4.4	4.0	4.7	5.7	5.2	3.7	2.7	31.436	2.75

^{*} Closed to new policies

These returns should be read in conjunction with the notes below:

The returns stated represent in each case and for each fund, the percentage change in the unit price over the period.

These are not necessarily the returns individual investors will receive as this will depend on the prices at which units are purchased and sold, the dates of these transactions and any additional contributions or withdrawals made during the period.

Past performance is not indicative of future performance and is not guaranteed by any party. Returns are after the annual management fee and tax.

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 $\ensuremath{\mathsf{A}}$ disclosure statement is available on request and free of charge from your adviser.

Savings Products - Investment Returns

as at 31 January 2018



CPI for the year ending

31-Dec-17

	Inception	Per	formance to	31 January	2018 (%)	Performance to 31 January 2018 (%)							Performance for Calendar Year (%)						Fund
Fund Name	Date	1 Month	3 Month	6 Month	9 Month	1 Year	2 Years	3 Years	5 Years	7 Years	Since Inception	2017	2016	2015	2014	2013	2012	Drice	JIZE (¢m)
Link-Save/Link-Save Plus*																			
Managed	Apr-1982	0.87	2.16	7.76	7.81	12.6	10.1	7.0	8.1	7.0	6.6	11.7	4.4	5.6	9.0	11.7	9.9	96.733	44.00
Protected	May-1988	0.29	0.81	1.70	2.51	3.3	3.6	4.0	3.9	3.5	4.2	3.2	4.0	5.0	4.5	2.9	2.0	33.913	2.35
Pension	Oct-1984	0.86	2.13	7.73	7.78	12.5	10.1	6.9	8.0	7.0	6.0	11.7	4.3	5.6	8.9	11.6	9.8	69.683	3.29
Flexipol*																			
Ordinary Policies																			
Protected	Sep-1981	0.34	0.93	1.93	2.86	3.7	3.9	4.6	5.0	4.6	6.0	3.7	4.2	6.2	6.1	4.7	3.6	25.285	
Aggressive	Nov-2001	1.41	2.82	10.36	10.08	16.3	12.7	8.6	10.0	8.2	3.9	14.7	4.7	6.5	10.0	17.0	11.7	23.919	
Spread Managers	Nov-2001	0.67	1.80	6.14	7.00	10.0	8.3	4.0	5.2	4.4	2.9	9.9	2.4	1.0	7.4	7.1	7.9	20.652	

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