

# Investment Linked and Personal Superannuation Fund: Rolling period returns

as at 31 December 2016



| Fund name  | Inception date | Unit price | Fund size<br>\$NZ million | Return ( per period) |         |         | Return ( per annum) |        |        |         |         |
|--|----------------|------------|---------------------------|----------------------|---------|---------|---------------------|--------|--------|---------|---------|
|  |                |            |                           | 1 month              | 3 month | 6 month | 1 year              | 3 year | 5 year | 10 year | 15 year |
| <b>Investment Linked Plans</b>                               |                |            |                           |                      |         |         |                     |        |        |         |         |
| Managed Balanced (C)   | 26/01/84       | 5.5708     | 71.90                     | 1.5%                 | 0.3%    | 3.1%    | 4.6%                | 7.1%   | 9.6%   | 4.0%    | 4.1%    |
| Property Based (K)   | 26/01/84       | 3.1297     | 1.04                      | 0.7%                 | -5.8%   | -5.4%   | 3.2%                | 7.7%   | 7.6%   | 0.7%    | 2.9%    |
| NZ Share Based (R)   | 02/01/88       | 7.1031     | 11.71                     | 0.8%                 | -5.3%   | -0.9%   | 5.3%                | 12.1%  | 14.6%  | 4.6%    | 6.5%    |
| Fixed Securities (X)   | 02/01/88       | 3.9610     | 3.27                      | -0.6%                | -2.4%   | -1.8%   | 1.9%                | 4.0%   | 2.9%   | 4.4%    | 3.9%    |
| Horizon (Y)  | 20/06/89       | 2.4432     | 0.95                      | 0.0%                 | 0.1%    | 0.3%    | 0.7%                | 1.5%   | 1.5%   | 2.2%    | 2.5%    |
| International (N)  | 03/04/92       | 2.6879     | 1.08                      | 3.2%                 | 4.5%    | 8.9%    | 6.4%                | 8.8%   | 13.5%  | 3.2%    | 2.5%    |
| Managed Performance (O)                                      | 02/03/93       | 2.6455     | 5.36                      | 2.5%                 | 1.8%    | 5.8%    | 5.8%                | 8.5%   | 12.5%  | 3.3%    | 3.5%    |
| <b>Personal Superannuation Funds</b>                         |                |            |                           |                      |         |         |                     |        |        |         |         |
| Balanced (A)   | 26/01/84       | 24.0681    | 42.63                     | 1.4%                 | 0.3%    | 3.0%    | 4.5%                | 4.4%   | 6.3%   | 2.4%    |         |
| Conservative (T)   | 02/12/92       | 3.2003     | 3.67                      | 0.4%                 | -0.9%   | 0.2%    | 2.1%                | 2.6%   | 3.2%   | 2.7%    |         |
| Performance (U)  | 02/12/92       | 3.5528     | 25.04                     | 2.3%                 | 1.3%    | 5.3%    | 6.0%                | 5.5%   | 8.5%   | 1.6%    |         |
| <b>Portfolio Plans</b>                                       |                |            |                           |                      |         |         |                     |        |        |         |         |
| Personal Superannuation (B)                                  | 18/03/81       | 13.4136    |                           | 0.6%                 | -0.4%   | 2.6%    | 4.7%                | 5.3%   | 7.1%   | 3.1%    | 3.8%    |
| Ordinary (C)   | 29/09/82       | 10.3995    |                           | 1.6%                 | 0.4%    | 3.4%    | 5.2%                | 7.7%   | 10.2%  | 4.5%    | 4.7%    |
| <b>Investment Linked Insurance Bond (No Entry Fee Plans)</b> |                |            |                           |                      |         |         |                     |        |        |         |         |
| Horizon (YN)   | 02/03/93       | 1.7993     |                           | 0.0%                 | 0.0%    | 0.0%    | 0.2%                | 0.9%   | 1.0%   | 1.7%    | 2.0%    |
| Managed Balanced (CN)  | 02/03/93       | 2.6301     |                           | 1.5%                 | 0.1%    | 2.8%    | 4.0%                | 6.5%   | 8.9%   | 3.4%    | 3.5%    |
| NZ Shared Based (RN)   | 02/03/93       | 4.3135     |                           | 0.8%                 | -5.5%   | -1.2%   | 4.7%                | 11.5%  | 14.0%  | 4.0%    | 5.9%    |
| Fixed Securities (XN)  | 02/03/93       | 2.2921     |                           | -0.7%                | -2.5%   | -2.1%   | 1.4%                | 3.4%   | 2.3%   | 3.8%    | 3.3%    |
| International (NN)   | 02/03/93       | 2.2876     |                           | 3.2%                 | 4.4%    | 8.6%    | 5.9%                | 8.1%   | 12.9%  | 2.6%    | 2.0%    |
| Managed Performance (ON)                                     | 02/03/93       | 2.4020     |                           | 2.4%                 | 1.7%    | 5.5%    | 5.2%                | 7.9%   | 11.8%  | 2.7%    | 2.9%    |
| Property Based (KN)  | 19/07/94       | 1.8471     |                           | 0.6%                 | -5.9%   | -5.7%   | 2.7%                | 7.1%   | 7.0%   | 0.2%    | 2.3%    |

These returns should be read in conjunction with the notes below:

The returns stated represent in each case and for each fund, the percentage change in the unit price over the period.

All returns are expressed in New Zealand dollar terms, and as such are the returns to New Zealand investors. Returns shown for periods of one year or more are annualised.

These are not necessarily the returns individual investors will receive as this will depend on the prices at which units are purchased and sold, the dates of these transactions and any additional contributions or withdrawals made during the period.

Returns are after management fees and tax.

No allowance has been made for any entry or exit fees, policy fees and protection benefit fees (if applicable).

Past performance is not indicative of future performance and is not guaranteed by any party.

The information has been derived from sources believed to be accurate at the time of issue. None of AMP Services (NZ) Limited, AMP Wealth Management New Zealand Limited, AMP Life Limited, the underlying fund managers, any related companies or any other person guarantees the Fund or Scheme, any investment in the Fund or Scheme, or any returns on an investment in the Fund or Scheme, or gives any warranty of reliability or accuracy, or accepts any responsibility arising in any way including from any error or omission.

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# Investment Linked and Personal Superannuation Fund: Calendar year returns

as at 31 December 2016



| Fund name  | Return<br>( year-to-date) | Return ( calendar year) |       |       |       |        |        |        |        |       |
|--|---------------------------|-------------------------|-------|-------|-------|--------|--------|--------|--------|-------|
|  |                           | 2015                    | 2014  | 2013  | 2012  | 2011   | 2010   | 2009   | 2008   | 2007  |
| <b>Investment Linked Plans</b>                               |                           |                         |       |       |       |        |        |        |        |       |
| Managed Balanced (C)   | 4.6%                      | 6.2%                    | 10.6% | 14.9% | 11.8% | -3.3%  | 4.0%   | 9.6%   | -16.3% | 1.3%  |
| Property Based (K)   | 3.2%                      | 14.1%                   | 6.0%  | 7.8%  | 7.0%  | -1.7%  | -11.6% | -19.8% | -5.9%  | 13.9% |
| NZ Share Based (R)   | 5.3%                      | 11.9%                   | 19.6% | 12.0% | 25.2% | -4.6%  | 3.9%   | 16.7%  | -30.2% | -1.7% |
| Fixed Securities (X)   | 1.9%                      | 3.7%                    | 6.4%  | -1.7% | 4.1%  | 9.6%   | 4.2%   | 1.8%   | 12.9%  | 1.5%  |
| Horizon (Y)  | 0.7%                      | 1.8%                    | 2.0%  | 1.5%  | 1.5%  | 1.7%   | 1.8%   | 1.9%   | 5.3%   | 4.2%  |
| International (N)  | 6.4%                      | 7.8%                    | 12.1% | 29.8% | 12.8% | -10.8% | 6.3%   | 16.1%  | -33.7% | -0.3% |
| Managed Performance (O)                                      | 5.8%                      | 7.5%                    | 12.4% | 22.8% | 14.5% | -8.0%  | 3.8%   | 11.2%  | -28.0% | 0.6%  |
| <b>Personal Superannuation Funds</b>                         |                           |                         |       |       |       |        |        |        |        |       |
| Balanced (A)   | 4.5%                      | 1.6%                    | 7.3%  | 8.7%  | 9.7%  | -2.9%  | 3.2%   | 6.9%   | -14.5% | 2.4%  |
| Conservative (T)   | 2.1%                      | 1.1%                    | 4.7%  | 3.3%  | 5.0%  | 1.5%   | 2.8%   | 4.0%   | -0.5%  | 2.8%  |
| Performance (U)  | 6.0%                      | 1.7%                    | 9.0%  | 13.4% | 12.6% | -7.4%  | 3.5%   | 8.8%   | -26.4% | 1.8%  |
| <b>Portfolio Plans</b>                                       |                           |                         |       |       |       |        |        |        |        |       |
| Personal Superannuation (B)                                  | 4.7%                      | 2.8%                    | 8.5%  | 9.6%  | 10.1% | -2.2%  | 3.7%   | 7.3%   | -13.9% | 2.9%  |
| Ordinary (C)   | 5.2%                      | 6.8%                    | 11.2% | 15.5% | 12.4% | -2.7%  | 4.5%   | 10.2%  | -15.7% | 1.8%  |
| <b>Investment Linked Insurance Bond (No Entry Fee Plans)</b> |                           |                         |       |       |       |        |        |        |        |       |
| Horizon (YN)   | 0.2%                      | 1.2%                    | 1.4%  | 1.0%  | 1.0%  | 1.1%   | 1.3%   | 1.4%   | 4.7%   | 3.6%  |
| Managed Balanced (CN)  | 4.0%                      | 5.6%                    | 10.0% | 14.3% | 11.2% | -3.8%  | 3.4%   | 9.0%   | -16.7% | 0.7%  |
| NZ Shared Based (RN)   | 4.7%                      | 11.3%                   | 19.0% | 11.3% | 24.5% | -5.1%  | 3.3%   | 16.0%  | -30.6% | -2.3% |
| Fixed Securities (XN)  | 1.4%                      | 3.1%                    | 5.8%  | -2.2% | 3.6%  | 9.0%   | 3.6%   | 1.3%   | 12.3%  | 0.9%  |
| International (NN)   | 5.9%                      | 7.2%                    | 11.5% | 29.1% | 12.1% | -11.3% | 5.7%   | 15.4%  | -34.0% | -0.9% |
| Managed Performance (ON)                                     | 5.2%                      | 6.9%                    | 11.8% | 22.1% | 13.9% | -8.5%  | 3.3%   | 10.6%  | -28.4% | 0.1%  |
| Property Based (KN)  | 2.7%                      | 13.5%                   | 5.4%  | 7.2%  | 6.4%  | -2.2%  | -12.1% | -20.3% | -6.4%  | 13.3% |

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