

## Investment Linked and Personal Superannuation Fund: Rolling period returns

as at 30 June 2017

| Fund name   | Inception date | Unit price | Fund size<br>\$NZ million | Return ( per period) |         |         | Return ( per annum) |        |        |         |
|---|----------------|------------|---------------------------|----------------------|---------|---------|---------------------|--------|--------|---------|
|   |                |            |                           | 1 month              | 3 month | 6 month | 1 year              | 3 year | 5 year | 10 year |
| Investment Linked Plans                               |                |            |                           |                      |         |         |                     |        |        |         |
| Managed Balanced (C)                                  | Jan 1984       | 5.8621     | 72.33                     | -0.2%                | 1.8%    | 5.2%    | 8.5%                | 7.8%   | 10.0%  | 4.3%    |
| Property Based (K)                                    | Jan 1984       | 3.1878     | 1.04                      | -1.3%                | 0.1%    | 1.9%    | -3.7%               | 7.8%   | 7.0%   | -0.1%   |
| NZ Share Based (R)                                    | Jan 1988       | 7.6840     | 12.10                     | 2.5%                 | 4.3%    | 8.2%    | 7.2%                | 12.2%  | 15.5%  | 5.1%    |
| Fixed Securities (X)                                  | Jan 1988       | 4.0308     | 3.20                      | -0.5%                | 0.8%    | 1.8%    | -0.1%               | 3.8%   | 2.7%   | 4.6%    |
| Horizon (Y)   | Jun 1989       | 2.4490     | 0.90                      | 0.0%                 | 0.1%    | 0.2%    | 0.5%                | 1.3%   | 1.4%   | 2.1%    |
| International (N)                                     | Apr 1992       | 2.8913     | 1.12                      | -1.1%                | 1.8%    | 7.6%    | 17.1%               | 10.6%  | 14.5%  | 3.7%    |
| Managed Performance (O)                               | Mar 1993       | 2.8330     | 5.65                      | -0.3%                | 2.2%    | 7.1%    | 13.3%               | 9.8%   | 13.2%  | 3.7%    |
| Personal Superannuation Funds                         |                |            |                           |                      |         |         |                     |        |        |         |
| Balanced (A)  | Jan 1984       | 25.1162    | 42.10                     | -0.4%                | 0.7%    | 4.4%    | 7.5%                | 4.8%   | 6.7%   | 2.6%    |
| Conservative (T)                                      | Dec 1992       | 3.2750     | 3.67                      | -0.3%                | 0.5%    | 2.3%    | 2.6%                | 2.7%   | 3.5%   | 2.8%    |
| Performance (U)                                       | Dec 1992       | 3.7666     | 25.46                     | -0.4%                | 0.9%    | 6.0%    | 11.6%               | 6.2%   | 9.2%   | 1.9%    |
| Portfolio Plans                                       |                |            |                           |                      |         |         |                     |        |        |         |
| Personal Superannuation (B)                           | Mar 1981       | 14.0322    |                           | -0.3%                | 0.9%    | 4.6%    | 7.3%                | 5.6%   | 7.6%   | 3.3%    |
| Ordinary (C)  | Sep 1982       | 10.9766    |                           | -0.2%                | 1.9%    | 5.5%    | 9.1%                | 8.4%   | 10.6%  | 4.8%    |
| Investment Linked Insurance Bond (No Entry Fee Plans) |                |            |                           |                      |         |         |                     |        |        |         |
| Horizon (YN)  | Mar 1993       | 1.7994     |                           | 0.0%                 | 0.0%    | 0.0%    | 0.0%                | 0.7%   | 0.9%   | 1.5%    |
| Managed Balanced (CN)                                 | Mar 1993       | 2.7600     |                           | -0.3%                | 1.7%    | 4.9%    | 7.9%                | 7.2%   | 9.4%   | 3.7%    |
| NZ Shared Based (RN)                                  | Mar 1993       | 4.6533     |                           | 2.5%                 | 4.2%    | 7.9%    | 6.6%                | 11.6%  | 14.9%  | 4.5%    |
| Fixed Securities (XN)                                 | Mar 1993       | 2.3260     |                           | -0.6%                | 0.7%    | 1.5%    | -0.6%               | 3.3%   | 2.1%   | 4.0%    |
| International (NN)                                    | Mar 1993       | 2.4539     |                           | -1.2%                | 1.7%    | 7.3%    | 16.5%               | 10.0%  | 13.9%  | 3.2%    |
| Managed Performance (ON)                              | Mar 1993       | 2.5651     |                           | -0.3%                | 2.1%    | 6.8%    | 12.6%               | 9.2%   | 12.6%  | 3.1%    |
| Property Based (KN)                                   | Jul 1994       | 1.8761     |                           | -1.3%                | 0.0%    | 1.6%    | -4.2%               | 7.2%   | 6.4%   | -0.7%   |

These returns should be read in conjunction with the notes below:

The returns stated represent in each case and for each fund, the percentage change in the unit price over the period.

All returns are expressed in New Zealand dollar terms, and as such are the returns to New Zealand investors. Returns shown for periods of one year or more are annualised.

These are not necessarily the returns individual investors will receive as this will depend on the prices at which units are purchased and sold, the dates of these transactions and any additional contributions or withdrawals made during the period.

Returns are after management fees and tax.

No allowance has been made for any entry or exit fees, policy fees and protection benefit fees (if applicable).

Past performance is not indicative of future performance and is not guaranteed by any party.

The information has been derived from sources believed to be accurate at the time of issue. None of AMP Services (NZ) Limited, AMP Wealth Management New Zealand Limited, AMP Life Limited, the underlying fund managers, any related companies or any other person guarantees the Fund or Scheme, any investment in the Fund or Scheme, or any returns on an investment in the Fund or Scheme, or gives any warranty of reliability or accuracy, or accepts any responsibility arising in any way including from any error or omission.

A disclosure statement is available on request and free of charge from your adviser.

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# Investment Linked and Personal Superannuation Fund: Calendar year returns

as at 30 June 2017



| Fund name  | Return<br>( year-to-date) | Return ( calendar year) |       |       |       |       |        |        |        |        |       |
|--|---------------------------|-------------------------|-------|-------|-------|-------|--------|--------|--------|--------|-------|
|  |                           | 2016                    | 2015  | 2014  | 2013  | 2012  | 2011   | 2010   | 2009   | 2008   | 2007  |
| <b>Investment Linked Plans</b>                               |                           |                         |       |       |       |       |        |        |        |        |       |
| Managed Balanced (C)   | 5.2%                      | 4.6%                    | 6.2%  | 10.6% | 14.9% | 11.8% | -3.3%  | 4.0%   | 9.6%   | -16.3% | 1.3%  |
| Property Based (K)   | 1.9%                      | 3.2%                    | 14.1% | 6.0%  | 7.8%  | 7.0%  | -1.7%  | -11.6% | -19.8% | -5.9%  | 13.9% |
| NZ Share Based (R)   | 8.2%                      | 5.3%                    | 11.9% | 19.6% | 12.0% | 25.2% | -4.6%  | 3.9%   | 16.7%  | -30.2% | -1.7% |
| Fixed Securities (X)   | 1.8%                      | 1.9%                    | 3.7%  | 6.4%  | -1.7% | 4.1%  | 9.6%   | 4.2%   | 1.8%   | 12.9%  | 1.5%  |
| Horizon (Y)  | 0.2%                      | 0.7%                    | 1.8%  | 2.0%  | 1.5%  | 1.5%  | 1.7%   | 1.8%   | 1.9%   | 5.3%   | 4.2%  |
| International (N)  | 7.6%                      | 6.4%                    | 7.8%  | 12.1% | 29.8% | 12.8% | -10.8% | 6.3%   | 16.1%  | -33.7% | -0.3% |
| Managed Performance (O)                                      | 7.1%                      | 5.8%                    | 7.5%  | 12.4% | 22.8% | 14.5% | -8.0%  | 3.8%   | 11.2%  | -28.0% | 0.6%  |
| <b>Personal Superannuation Funds</b>                         |                           |                         |       |       |       |       |        |        |        |        |       |
| Balanced (A)   | 4.4%                      | 4.5%                    | 1.6%  | 7.3%  | 8.7%  | 9.7%  | -2.9%  | 3.2%   | 6.9%   | -14.5% | 2.4%  |
| Conservative (T)   | 2.3%                      | 2.1%                    | 1.1%  | 4.7%  | 3.3%  | 5.0%  | 1.5%   | 2.8%   | 4.0%   | -0.5%  | 2.8%  |
| Performance (U)  | 6.0%                      | 6.0%                    | 1.7%  | 9.0%  | 13.4% | 12.6% | -7.4%  | 3.5%   | 8.8%   | -26.4% | 1.8%  |
| <b>Portfolio Plans</b>                                       |                           |                         |       |       |       |       |        |        |        |        |       |
| Personal Superannuation (B)                                  | 4.6%                      | 4.7%                    | 2.8%  | 8.5%  | 9.6%  | 10.1% | -2.2%  | 3.7%   | 7.3%   | -13.9% | 2.9%  |
| Ordinary (C)   | 5.5%                      | 5.2%                    | 6.8%  | 11.2% | 15.5% | 12.4% | -2.7%  | 4.5%   | 10.2%  | -15.7% | 1.8%  |
| <b>Investment Linked Insurance Bond (No Entry Fee Plans)</b> |                           |                         |       |       |       |       |        |        |        |        |       |
| Horizon (YN)   | 0.0%                      | 0.2%                    | 1.2%  | 1.4%  | 1.0%  | 1.0%  | 1.1%   | 1.3%   | 1.4%   | 4.7%   | 3.6%  |
| Managed Balanced (CN)  | 4.9%                      | 4.0%                    | 5.6%  | 10.0% | 14.3% | 11.2% | -3.8%  | 3.4%   | 9.0%   | -16.7% | 0.7%  |
| NZ Shared Based (RN)   | 7.9%                      | 4.7%                    | 11.3% | 19.0% | 11.3% | 24.5% | -5.1%  | 3.3%   | 16.0%  | -30.6% | -2.3% |
| Fixed Securities (XN)  | 1.5%                      | 1.4%                    | 3.1%  | 5.8%  | -2.2% | 3.6%  | 9.0%   | 3.6%   | 1.3%   | 12.3%  | 0.9%  |
| International (NN)   | 7.3%                      | 5.9%                    | 7.2%  | 11.5% | 29.1% | 12.1% | -11.3% | 5.7%   | 15.4%  | -34.0% | -0.9% |
| Managed Performance (ON)                                     | 6.8%                      | 5.2%                    | 6.9%  | 11.8% | 22.1% | 13.9% | -8.5%  | 3.3%   | 10.6%  | -28.4% | 0.1%  |
| Property Based (KN)  | 1.6%                      | 2.7%                    | 13.5% | 5.4%  | 7.2%  | 6.4%  | -2.2%  | -12.1% | -20.3% | -6.4%  | 13.3% |

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