

Investment Linked and Personal Superannuation Fund: Rolling period returns

as at 31 July 2014



Fund name	Inception date	Unit price	Fund size \$NZ million	Return (% per period)			Return (% per annum)				
				1 month	3 month	6 month	1 year	3 year	5 year	10 year	Since inception
Investment Linked Plans											
Managed Balanced (C)	26/01/1984	4.7609	75.68	1.7%	3.0%	5.4%	10.7%	9.7%	7.2%	4.6%	5.5%
Property Based (K)	26/01/1984	2.6112	2.93	2.7%	3.2%	3.7%	7.0%	6.5%	-1.2%	1.2%	3.4%
NZ Share Based (R)	02/01/88	5.4804	11.64	0.7%	-0.9%	6.9%	15.1%	13.1%	9.4%	4.8%	6.6%
Fixed Securities (X)	02/01/88	3.6294	3.56	0.8%	1.3%	2.3%	2.7%	3.4%	4.0%	4.1%	5.0%
Horizon (Y)	20/06/1989	2.3618	1.15	0.2%	0.5%	0.9%	1.7%	1.6%	1.7%	2.8%	3.7%
International (N)	03/04/92	2.1972	1.23	2.9%	6.1%	7.6%	15.3%	13.3%	9.5%	4.4%	3.6%
Managed Performance (O)	02/03/93	2.1851	5.92	2.2%	3.9%	6.8%	13.9%	12.3%	8.3%	4.2%	3.7%
Personal Superannuation Funds											
Balanced (A)	26/01/1984	22.2026	50.60	1.6%	2.8%	5.9%	8.6%	7.1%	5.2%		3.3%
Conservative (T)	02/12/92	3.0491	4.43	0.8%	1.5%	3.1%	4.4%	3.9%	3.3%	6.1%	5.1%
Performance (U)	02/12/92	3.2205	27.40	2.3%	3.9%	8.1%	11.9%	9.0%	6.3%	6.6%	5.3%
Portfolio Plans											
Personal Superannuation (B)	18/03/81	12.1441		1.8%	3.1%	6.4%	9.8%	7.9%	5.8%	4.5%	7.8%
Ordinary (C)	29/09/82	8.7646		1.8%	3.1%	5.6%	11.2%	10.2%	7.7%	5.2%	7.1%
Investment Linked Insurance Bond (No Entry Fee Plans)											
Horizon (YN)	02/03/93	1.7625		0.1%	0.4%	0.6%	1.1%	1.0%	1.1%	2.2%	2.7%
Managed Balanced (CN)	02/03/93	2.2783		1.6%	2.8%	5.1%	10.0%	9.1%	6.6%	4.0%	3.9%
NZ Shared Based (RN)	02/03/93	3.3733		0.6%	-1.1%	6.6%	14.5%	12.5%	8.8%	4.2%	5.8%
Fixed Securities (XN)	02/03/93	2.1287		0.8%	1.2%	2.0%	2.1%	2.8%	3.4%	3.6%	3.6%
International (NN)	02/03/93	1.8954		2.8%	6.0%	7.3%	14.7%	12.6%	8.9%	3.8%	3.0%
Managed Performance (ON)	02/03/93	2.0110		2.2%	3.8%	6.5%	13.3%	11.7%	7.7%	3.7%	3.3%
Property Based (KN)	19/07/1994	1.5621		2.7%	3.1%	3.4%	6.5%	5.9%	-1.7%	0.7%	2.2%

These returns should be read in conjunction with the notes below:

The returns stated represent in each case and for each fund, the percentage change in the unit price over the period, calculated by Morningstar, Inc, using information provided to Morningstar by the relevant fund manager.

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These are not necessarily the returns individual investors will receive as this will depend on the prices at which units are purchased and sold, the dates of these transactions and any additional contributions or withdrawals made during the period.

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Investment Linked and Personal Superannuation Fund: Calendar year returns

as at 31 July 2014



Fund name	Return (% year-to-date)	Return (% calendar year)									
		2013	2012	2011	2010	2009	2008	2007	2006	2005	2004
Investment Linked Plans											
Managed Balanced (C)	5.0%	14.9%	11.8%	-3.3%	4.0%	9.6%	-16.1%	1.1%	7.7%	9.9%	8.4%
Property Based (K)	4.2%	7.8%	7.0%	-1.7%	-11.6%	-19.8%	-5.9%	13.4%	13.9%	9.1%	5.8%
NZ Share Based (R)	8.8%	12.0%	25.2%	-4.6%	3.9%	16.7%	-30.2%	-1.6%	18.0%	4.3%	17.1%
Fixed Securities (X)	3.1%	-1.7%	4.1%	9.6%	4.2%	1.8%	13.0%	1.5%	1.7%	3.0%	2.5%
Horizon (Y)	1.1%	1.5%	1.5%	1.7%	1.8%	1.9%	5.3%	4.2%	3.9%	3.4%	2.9%
International (N)	5.1%	29.8%	12.8%	-10.8%	6.3%	16.1%	-33.6%	-0.4%	7.5%	17.0%	10.9%
Managed Performance (O)	5.6%	22.8%	14.5%	-8.0%	3.8%	11.2%	-27.9%	0.6%	9.7%	13.3%	10.8%
Personal Superannuation Funds											
Balanced (A)	5.0%	8.7%	9.7%	-2.9%	3.2%	6.9%	-14.4%	2.2%	11.3%		
Conservative (T)	3.0%	3.3%	5.0%	1.5%	2.8%	4.0%	-0.4%	2.7%	6.4%	32.9%	4.9%
Performance (U)	6.5%	13.4%	12.6%	-7.4%	3.5%	8.8%	-26.3%	1.6%	15.8%	46.7%	9.0%
Portfolio Plans											
Personal Superannuation (B)	5.7%	9.6%	10.1%	-2.2%	3.7%	7.3%	-13.8%	2.7%	12.1%	9.3%	6.9%
Ordinary (C)	5.3%	15.5%	12.4%	-2.7%	4.5%	10.2%	-15.6%	1.7%	8.3%	10.7%	9.0%
Investment Linked Insurance Bond (No Entry Fee Plans)											
Horizon (YN)	0.7%	1.0%	0.9%	1.2%	1.3%	1.4%	4.7%	3.6%	3.3%	2.9%	2.3%
Managed Balanced (CN)	4.6%	14.3%	11.2%	-3.8%	3.4%	9.0%	-16.6%	0.6%	7.1%	9.3%	7.8%
NZ Shared Based (RN)	8.4%	11.3%	24.5%	-5.1%	3.3%	16.1%	-30.6%	-2.1%	17.3%	3.8%	16.4%
Fixed Securities (XN)	2.7%	-2.2%	3.6%	9.0%	3.6%	1.3%	12.4%	0.9%	1.1%	2.5%	1.9%
International (NN)	4.8%	29.1%	12.1%	-11.3%	5.7%	15.4%	-33.9%	-1.0%	6.9%	16.4%	10.3%
Managed Performance (ON)	5.3%	22.1%	13.9%	-8.5%	3.3%	10.6%	-28.3%	0.0%	9.1%	12.7%	10.2%
Property Based (KN)	3.8%	7.2%	6.4%	-2.2%	-12.1%	-20.3%	-6.4%	12.8%	13.3%	8.5%	5.2%

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